# Trade figures hit by High Street boom 

## Increase

 in water rates is expected

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three readers: three readers: Mirs Y.
Brown of Hitchin, Herts; Mrs H. Parsons of Mr M. Bland of Details, page 3 , 27; how to play,
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## Football hopes

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## RUC prepares

 scapegoats for 'shoot to kill'


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NEWS SUMMARY
Police win access to riot pictures
A judge yesterday ordered tro newspaper editors and a
news agency to hayd derer to police on demand to series of
photoeraphs taken during the recent riots in Bristol. photopraphst taken during the recent riots in Bristol.
The Western Daily Press and the Brisol Evening Poost,
both in the Bristol Unitited Press pronp, and the Bristol. both in the Bristol United Press eropp, and the Bristal.
Press and Pictrare Newsagency had resisted a police action
in the High Comit in Bristol to force them to hand over news phorographs.
Bur Mr John Royce, for Avon and Somerset police, said
ore vestigatiog serions crimes committed in the St Panl's sarea of Bristol oo September 11 and
Mr Justice Smart-Smith deli hearing last meek, ordered the news organizations to hand over their photographs.
Mr Brian Jones, editor of the Bristol Evening Post, said Solstice Warning revival on toys



 Jaguar cars makes 11 per cent offer


 When inflation is runing at 3 per cent. Chancellor of the
Last month, Mr Nigel Lawson,
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apains pay chaims which threatened to npsset the Government's Cinancial strategy. Electronic Telecommuni-
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 Murder police want to quiz dog walker
Detectives merstigatiog the murder of Nicota Fellows,
aged 10.and Karen Hadaray, , ged 9 , in a para on the evge
of Brighton want to find a man who was walking his two dops in the park on the night the girls were strangled. ing stich was in Wild Park, Moulsescoomme, Brighton,
beiween 6 pm and 6.30 pm on October 9 . He had two between 6pm and 6.30pm
medinmm-sized dogs with him Iaspector Peefer Kennetto of Sussex police saids "He is one
of a number of people who we kow were in the park that
evening and evening and who have still not come forward, despit
reppated appeals. They may have important information The e eirs disappeared from their homes in Nerrick Raad
Minonlsecoombe $n$ housing estate on the outskirts of

Fine over Busmen's pig fever holiday


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Left split on front bench election

## Driver in train disaster 'did not know of signal changes'





## Anglo－Irish agreement ＇is bringing benefits＇



## An employee suffering from stress can be detrimental to a detrimental to a






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## Minister defends BBC External Services

## HOUSE OF LORDS

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Whitelaw apologizes


## Britain gets tough in drive for cheaper European air fares

## Shetland ponies a hit with Americans



Fair ban after cruelty protests


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## Soviet envoy to Iceland recalled     




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## Social Credit hold

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# Fifteennomakethatadozen waystosavetimeintheoffice. 

## 3. The shortcomings of short cuts.

Occasionally you may find that you have to cut a few corners to get a job done on time.

The golden rule in such circumstances is simple: dont get caught.

One man who failed to get away with it was the composer and pianist Percy Grainger.

After he had given a rendering of Greig's Ballade' to an audience on Long Island, New York, he was accused of havin hortened it. He had to admit it was true.
he middle so I could catch the 48" he said.


## Pest control

Taking your telephone off the hook and consigning your paging device to the depths of Britain's underground waterways will free you from many unwanted interruptions - but you will still have to deal with the inevitable plague of personal callers. The best way of doing this was demonstrated by our ambidextrous playwright, J. M. Barrie.

A reporter once turned up uninvited on his doorstep and greeted him with, "Sir James Barrie, I presume?"
"You do," retorted Barrie, and shut the door in his face If such abruptness should strike you as being unacceptably rude, however, follow the example of John Ruskin, who forestalled unwelcome visitors by sending out the following circular:
"Mr. J. Ruskin is about to begin a work of great importance and therefore begs that in reference to calls and correspondence you will consider him dead for the next two months."
5. How to lick your bumf.

At the end of every working day; the British field marshal

Harold Alexander would tup ail the letters remaining in his in tray into his Out tray. Eventually his assistant asked him why "It saves time," explained Alexandex "You'd be surprised how little of it comes back.

Yet this method of dealing with correspondence appear ultra-cautious when compared with that of Rita Hayworth. A friend once found her working her way through a pile of letters, tearing up most of them unopened. "Stop!" he cried There may be cheques in there!"
"There are," replied Rita, unperturbed. "But there are bills oo. I find they even up?

6. Kpyriltes as shart as poss.

Procrastination, like all other long words, is the thief of ime - and therefore to be avoided.

Similarly there is no need for tautology, as it is quite unnecessary, while jargon is of non-positive utility vis-à-vis the temporal optimality of information-communication.

Aim instead for the brevity of this note sent by a schoolboy to his father
"S.OS.LS.D. R.S.VP"
(He was asking for money, mcidentally)
Or, if you are replying to a letter, bear in mind the Spartans of ancient Greece. They received a message from their enemies, the Athenians, which read:
"Unless you meet our conditions, we shall wage war on you and, if we defeat you, shall ravage your country raze your cities to the ground, slaughter your menfolk and enslave your women and children."

The Spartans, being formidable warriors themselves, simply replied: "If...."

7. Brief briefings and short reports.

Reading and writing business reports can be a timeconsuming affair - unless you are like Ike.

During his first term of office, Eisenhower appointed Arthur Burns as his first chairman of the Council of Economic Advisors.

At their first meeting, Burns suggested that he should send the president a memo outlining a plan for organising the flow of economic advice to the White House.
"Keep it short", said Ike. "I can't read"
"We'll get along fine", smiled Burns. "I can't write" In the end, the two cut out the paperwork altogether by settling and are-hour week president

8. High-speed gas.

Meetings are without doubt the biggest waste of time in business life - for when all is said and done, there is always far more said than done.

Where possible, adopt the practice of Henry Ford, who used to visit his executives when a problem arose, rather than call them to his own office.
"I go to them to save time", he explained. "I've found that I can leave the other fellow's office a lot quicker than I can get him to leave mine."

Another way to speed up your meetings is to set strict time limits beforehand - whatever the importance of the person you are to talk to.

When the German Kaiser met Theodore Roosevelt after the funeral of King Edward VII, he asked him to call on him the next day "at two o'clock sharp - for I can give you only 45 minutes".
"I will be there at two," replied Roosevelt, "but unfortunately, I have just 20 minutes to give you"


## 9. Dont wait around.

Irving Thalberg, the U.S. film producer, was usually so busy that his working hours were double-or triple-booked - with the result that people often had to wait for hours in his ante-room before they could see bim.

When the Marx brothers came to talk to him about ' A

Night at the Opera, however, they refused to waste time plas sitting around.

Groucho, Chico and Harpo each lit two fat cigars and began puffing smoke through the crack around his door: Eventually Thalberg rushed out. "ls there a fire?" he shouted.
"No, there's the Marx brothers," the three replied, and marched into his office.

## 1. Never put off ill tomorrow what you can

put on to someone else.
Delegating tasks to others is often the key to getting things done quickly
(Consider Robinson Crusoe, who always got his work done by Friday)

The quality of the finished work need not be impaired; after all, the great Flemish artist Rubens often employed less gifted men to help him out.

By the time he was thirty, he had more orders for paintings than he could cope with on his own - so he allowed others to prepare his canvasses and paint in the foundation details, while he merely applied the finishing touches.


## 11. Expertadvice-at a price

Do not hesitate to seek quiside help when confronged with problem which is clearly beyond you:

General Electric of America once suffered a breakdown in a complex system of machines and spent ages trying (without success) to locate the fault themselves,

Eventually, they called in Charles Steinmetc, an electrical engineer who had retired from GE some time previously

Steinmetz spent a little while walking around, testing various parts of the machinery. Finally he took a piece of chalk out of his pocket and marked an X on a particular spot.

The machine was stripped down - and the GE men were astonished to find that the defect lay precisely where Steinmetz had made his mark.

There is a further point to this story though: you must be prepared to pay the price for such expertise.

When General Electric received a bill from Steinmetz for $\$ 10,000$ a few days later, they protested about the amount and asked him to itemise it. Steinmetz duly sent back an itemised bill:
"Making one chalk mark : . . $\$ 1$.
Knowing where to put it $. . . \$ 9,999 "$

12. The time machine

Always use the fastest office equipment available to you such as the LQ2500, the new 24 -pin dot-matrix printer from Epson.

It shoots along at an amazing 270 characters per second in draft - and at 90 c.ps. in correspondence-quality mode, it will certainly help you make short work of all your business letters. (See again section 6.)

The print quality of the LQ2500 is equally sharp, for it has five letter-quality fonts built in. Furthermore, changing betreen them does not involve the lengthy business of making software two buttons on the LCD 'Selectyse', you simply press one or

The LO2500 comes with ape' panel on the front.
The LO2500 comes with a powerful 8 K buffer as standard printing. (See again section 2 ) printing. (See again section 2 .)

IBM-compatibility also comes as standard - and of course, the LQ2500 is every bit as reliable as you would expect an
Epson to be. Yetit
Yet it costs only $£ 995$ (RRP exc. VAT) - with the option
For further information, either write to Exc. VAT),
For further information, either: write to Epson (U.K.) Limited, Freepost, Birmingham B37 5BR; call up Prestel ${ }^{*} 280$ \%; And see again section 9.


Euro-MPs call
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## Honecker visit to Peking heralds renewal of party links



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Guatemala to lift Belize sanctions in bid to settle row
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## Brief lives of the Seventies

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Woodrow Wyatt reviews the latest reports on recent saints and sinners

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Jaunts in the Balkans to the land of dreams

\begin{abstract}

| Years ago I had a magnificent dream－it was one of the sopremely enjoyable mo－ ments of my life - in whieh I seemed to sec a vast congrega－ tion of strange men and women，dressed all in brigh uremendous songs and ac－ companied by diverse ani－ mals．moving in an ethereal zon of an immense sunit plain． <br> I never thonght to enjoy ence again but time and again 1 have come near to it in reading Pazrick Leigh Fermor＇s grandly developing trilogy about his journey across Europe from Holland to Constantioopte in the years to Constantioopte in the years before the Second Worid War． Berveen the Woods and The Woter is its central volume laking the varrator across the expanse of Midale Eurgape and it is，if anything more like a dream than my fermor is beyond cavil the greatest of living vavel writers，and io this work he is exploring the very farthest boundaries of the genre．The journey it purports 20 describe took place 50 years ago．when hoy：not only is its factual precision necessarily open to doubr but it is informed throughout by the accumuist－ ed knowiedge and ever more refined sensibility of the sub－ sequemt half century． <br> In short it is only just a travel book at all．it is an |
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Watching a genius at work An arist＇s sketchbook is an
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## ENTERTAINMENTS

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THE ARTS

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 FROM NIGEL HAWTHORNE AND
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THE GOLDEN ERA OF COMEDY AT LAST AVAILABLE ON VIDEO

Featuring Laurel and Hardy, Harry Langdon,
Ben Turpin, Charley Chase and many others Classic comedy providing hours of entertainment

Botha's man under siege




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power and priviese? In other coun-
 living ${ }^{\text {Logether }}$ - yet somehow in
South Afica Zus Afikaners and
Asins yra supposed to achiev Asians are supposed to achieve
harmony jus like that -Because the question of race is
dominant
South issue in western scciey, Sominath Arficat has become one one of the
great iniemational public moral

 - Last Sunday difficulties

Last Sunday my youngest son
and I lycled to Clapham Com mon
and I saw a soccer team that was all black. Now thar's not apartbeid
because its voluntry. You have to recognize that there are group needs,
interests and values which are not going to disappear. It's only the
prostripive element which we have If you apply objective measures
of human rights
vo Sourh
Africa tries. you would find bloc coun-
 But" he added bleakly "Tve found
it difficult to get that sort of
conversation going."


| SATURDAY |  |
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| - Poiffolio Gold- <br> $\mathbf{£ 1 2 , 0 0 0}$ to be won |  |
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| Beached at Beau Vallon Seychelles island-hopping | Early for Gifts by mail order |
| Can you always get your copy of The Times? |  |
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| address |  |

## Talk that's strictly for the birds




## Still picking at the seams of life's tapestry

Comedian Dave Allen, on the eve of a 14-week run of his one-man shows: finds himself unmellowed by age

## FRIDAY PAGE

## ing a as of <br> estry

# No longer afraid of Virginia 

Henrietta Garnett, a scion of the Bloomsbury group, wants her first novel to be judged on its own merits. Liz Hodgkinson reports W

 of us an Humindion Grammar
School were suluy yig for $A$ Alevels


## MEDICAL BRIEFING

## Try a little tenderness

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has had the more likely she is tos suffer incontinence and tha forceps delivery increases
chance of nerve damape. Dr Michat Swash a
mearologistat The Loudon and Si Mark's Hospital, has made a study of incootinence due to
nerve damage. He says that nerve damage. He says that
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stand ing oconstipation can
be responso be responsible and that in old
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damage to the nerre coots.
 Once it has occurred the
symptoms can be prevented
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repair of the pelvic floor. As repair of the pelvic veor. As
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surgery - is unliken, preversurgey - is ulikikely, prever-
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portance. Sa. when labour is

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## Women's

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cbild-bearing. Daring delivery
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 and siee" soma of the sounds they cannot
hear The Tactila Acoustic Monlor incorporats
a device which vibrates with varying Tintenity accordtng to the nature and loudness of tha sounds sit is pick-
ing up. It is also fittod with a light, which flickers in a variable pattarn. A A tial
deaf poople.
in will huccessful the gadget will have two main applications. th
 level of background noise against which they are speaking
 working through speech therapists and aar, nose and throat lively to be difficult, eary
caesarean section bolds the adsartage of preventing diame
age to the pelvic floor nerve supphy - and preventing
 forceps geling amay or with mid
wife who allows her patient overiong labour in order to
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Look a million dollars for our official opening at 61 Piccadilly


## LIGHT RELIEF AT



- 10\%off small Quadro and Alex Wall Lights.

Arackle ina choice of up to six fnishes incuuding ungazed, marble and

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HEALS

## * <br> THE TIMES

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## Beyond the City, a vaster explosion <br> \author{ by Dr Michael von Clemm 

}

David Watt

## The crumbling of Pinochet



## moreover. . : : Miles Kington

## Bang, bang,

 bang, ouch


1 Pennington Street, London E1 9XN Telephone: 01-481 4100

## ZEROING IN ON EUROPE

|  | Soviet negotiator, Mr Vikitor Karpov - Ihat a separate INF agreement might be possible. it seems equally clear. however, that if an $\mathbb{N F}$ agreement does eventually emerge. it could well be built around the old zero option |  |
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THE MONEY PROBLEM for growth in the money
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broad measure of money, M3 broad measure of money, M
which the then Chancellor, M Denis Healey, chose to targeL.
Since then M3 has remained in one guise or another, one of
the touchstones of financial poicy. So when the Governo or ihe Bank of England. M
Robin Leigh-Pemberion. su Robin Leigh-Pemberton. sug
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Universit gesled in his Loughborough
University lecture this week
ihat it might make sense to stop setuing targers sor broad
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lem remains what it has bee nnw for several years. namel
how 10 convince the world
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Governors lecure. while for most of the 1970s broa
money grew more slowly tha
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ment first began to set targets The rate of growth in sterling Mans of House speech. At the

## SCIENCE AND SOCIETY <br> ETY



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Miles $A$

LETTERS TO THE EDITOR

Race tensions in Haringey Council


Seeking new head for Unesco



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## Football violence

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## Hospitals watchdog

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 Memorial meetin



## Forthcoming marriages

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Sale room

## $£ 110,000$ for early atlas



## Fyyfisers Cinb







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Memorial service


## OBITUARY <br> HERR FRITZ HOCHWÄLDER <br> Dramatist of the troubled conscience



MR JULIUS STRAUSS

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## BIRTHS, MARRIAGES, DEATHS

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## Exchange claims success with systems rehearsal

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## Broker sold




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## Hambro deal




## $\underset{\substack{\text { By Judith Handey } \\ \text { Conumercial Property }}}{\text { COIT }}$

## pany f18 ctro rust



## Mexico hints at big oil find as debts build up

| From A Correspondent, Mexico City |  |  |
| :---: | :---: | :---: |
| Mexico's state oil monop- <br> oly. Petroleos Mexicanos, has | One Pemex source said the Luna and Ceiba deposits in | $150,000 \mathrm{bpd}$ reducion in oil expors. |
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| When on out-ofcontrol | adv | templ to relumm to higher oil |
| well in the new petroleum was finally capped last | Other oil industry sources calculate the new fields could | cosmetic by Mexican economisis. |
| k, a Pemex director Senor |  | Once again lower oil ex- |
| Mario Ramon Beetela | ser |  |
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| ince the Campeche Sound |  | Oil expors tozalled $\$ 3.469$ |
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|  | for reschedu | less than in the same period |
| ervers sat up and took ice. | its foreign debt to creditors New York | last year. They made up 39.6 per cent of the value of all |
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## NEWINTERETRATIE

House Mortgage Rate
Midland Bank announces that, with effect from Saturday 1st November 1986 its House Mortgage Rate will increase by $1.5 \%$ to $12.5 \%$ per annum. APR 13.1\%.

## America's Low oil prices hit first gold coin is profits at L\&N

 a sellout The Earle Lhe first American gotd guilion coint has sole can gotd bulitio ooin, has sold
ont minhin two days or being
launched


Lloyds Bank starts stockbroking firm


Prices improve in early moderate trading






Bion

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## UNLOCK THE SECRETS OF PENNY SHARE PROFITS comat Nans



## Motechine THE SUCCESS STORY CONTINUES






By John Hollis


## One year on and tin's war of attrition still rages











 oils in the eveat of insot
venry. The SiB expects inves.
cors will be paid befor the
nsolvency process is complet-

## London market will not be an American clone

## Sydney

launches Liffe bond link





## COMMENT Kenneth Fleet Treasury and the Bank take on the markets



## YOU COULD HAVE AWHOLE NEW BUSINESS OPPORTUNITY RESTING ONTHESE.


The Transport Act 1985 means that bus operator
have much more freedom to run local bus services.
have much more freedo tor run local bus services.
A broad network of deregulated sevvices has already
but in this compentivive environment, there are
But But in this competitive environment
plenty. of opportunities for new entrants.
Outperform an existing operator on price and quality Provide a service that's more tailored to local needs. Or bid for a subsidised local authority. bus contract.
So long as you are within the safety and licensing

If you are interested, complete this coupon and questions in detail


- Locker shares jump on hopes


## of Simon Engineering bid



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Peachey Property Corporation plc

## Net rents increase as investment programme expands

| Net rents increased $\mathbf{4 5 \%}$ to $\mathbf{5 1 1 , 2 0 3 , 0 0 0}$ |
| :--- |
| Pre-tax profits of $\mathbf{5 1 0 , 2 3 7 , 0 0 0}$ almost equalled |
| the record 1985 level. |
| Total property assets increased to $\mathbf{5 1 8 2 0 0 .}$ |
| Net assess per share up $\mathbf{1 0 \%}$ to 358p. |
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## TENDER OFFER

## COUNTY LIMITED


Recrborovenh Trides Lid. APEX GROUP LIMITED

## PROPERTY HOLDING \&

 INVESTMENT TRUST PLC
## AT 160p PER SHARE PLUS A POTENTIAL TOP-UP PAYMENT

SHAREHOLDERS ARE REMINDED THAT FORMS OF TENDER MUST BE RETURNED Ē 12 NOON ON MONDAY, 27 OCTOBER 1986
Copies of the Tender Offer document and Form of Tender, uipan
hhe terms of which alone renders will be al the terms of which alone tenders will be accepted, may be ohtainest
from?

County Limited
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2 Throgmorton Avenu
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or hy tclephoning 016386000 (excension 8610 ) during office hourte

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 Plessey wins $£ 2 \mathrm{~m}$ 'breakthrough'|  |  |  |  | James Halstead Group: Mr Geoff Bates has been made |
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| COMPANY NEWS |  |  | pars in Greece from January 1. representing an initial invest fixed assels of 84.4 million | Linancial directior. Conway |
| - ORD MINNETT: Thise Syd- | - is seeking to a meeling with the has been accepped for 1.26 |  |  | Scandinavian Bank Mr Tom Palmberg. a deputy |
| ney-based internaional inver- | board of erosvenor and its | million preterence shars 966.39 | In the recenl righsl issue) 3.97 | Tom Palmberg. a deputy managing director, has been appointed head of the inter- |
| will berome a member of the | Terms for every four ordinary | tional io all respects and re- | meni) were waten up. The balt | national division. <br> Baker \& McKicnzie: Mr Gerald Cooke and Mr Philip Rutherford become parners. |
| Condon Slock Exclanger from | shares in Crosvenor. seven new ordinaris in Holis. Grosvenor | Thains open umil furter notice | anne of 483.208 was sold in the |  |
| SMITHS INDUSTRIES: | holders will be abte 10 receive | nol arready owned became un- conditional on Sep. |  |  |
| order worth : 15 million 10 | partly in cash al 135 sp per stare |  |  | Slewart Wrightson Corporate Risks: Mr G Boden |
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| GROSVENOR GROUP: Holisis is making an offer for the | $\begin{aligned} & \text { Eamings } \\ & (6.75 \mathrm{p}) \end{aligned}$ (6.75p). <br> PHILIP HILL INVEST | million ( $£ 4$ million). Inchcape has been granted we franchise for the imporn and distribution |  |  |
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Gerrard \& National Holdings pic INTERIM STATEMENT

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## Drake's city sets a new course for the 21st century



The Way Forward


The devastation of the Blitz stimulated the 1943 plan for Plymouth which created a city centre that was visionary and made Plymouth the South West's major shopping centre. The plan's achievements were acknowledged and admired not just in the city but throughout the world; it provided a framework upon which successive generations could build.

- There is now need for further imaginative development - to adapt the city to provide for the needs and expectations for the 1990's and beyond.
'Tomorrow's Plymouth' is a statement of intent; it combines the council's aim to improve Plymouth's environment and prosperity, with a commitment to take action and encourage private sector participation.

The way forward is detailed in a publication 'Tomorrow's Plymouth', if you would like to participate in our future contact Graham Jones, City Estates Surveyor, Civic Centre, Plymouth PLI 2EW Devon. Tel: 0752 668000 - for further details.


Overseas help in the fight to create jobs


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## Local disquiet in the docks

| Seldom, if ever. can a single issue bave so dominated the local press and radio in Devon and Cornwall as the cuture of dockyard. <br> This is hardly surprising. considering that nearly every other working man mind around Plymouth is employed there and its weekly wages bill amounts to $£ 2,500,000$. <br> is 13 docks. three of them covered to form a huge allweather figate -shed are sel two anda-half miles of waterfron. tt is the largest ship repair yard in westem Europe private shipbuilding premises in the UK. <br> Devonpor has its origins in nainonal disquiet about the marauding activities of the Dutch. culminating in the indignity of allowing Admiral Medway and inflict serious damage on the English fieel to be strenglhened and. by a nice twist of irony, it was the "Dutch" king William of Orange who commissioned the building of the new dockyard. <br> its importance to the local economy during the past hree centuries incalculable. <br> However, times are changing. Fonsunately the sad fate of Chatham-closure - but it is what is causing all the fuss. <br> Local opposition to its sale. particularly among the workforce and the trade unions, was and is strong. Bul for at least the past 15 years | there has been widespread mance and in 1982. Michael Hesclinc. who was then Secrelar: of She Peter Levene. an indussrial expert. to look at ways of making it more efficiemt. <br> Mr Levene's conclusion broadiy was that while there was litik wrong with manage- ment or with ihe workforce it was operating under a number of constraints, and it would be better to establish a commer- cial relationship between the dock yard and the Roval Navy. <br> The Government agreed. In <br> Three companies in the bidding <br> a leaffet published last August it poimted out that Devonport 1985-86 financial year and declared that its policy was 10 all areas of public spending. In fuure regular comcontract and for ship work would make Devonpor more vampeitive and give better <br> But despite assurances that their pay and conditions. pension redundancy and trade tected and that they would be consulted on all decisions. the workforce remained hostile and suspicious. <br> Suspicions were increased among those making interested noises were large conglomerates, such as Aerospace aod Tralgar | House. Both firms have since withdrawn from the race but have joint vent established to bid for the contract. <br> Onc. Devonport Operations Lid (DOL) has been formed by Foster Wheelcr. Wharton Williams (Holdings), A \& Appledore and Investors in Indusur Group. The ouncr is a Rool. Vickers and Lazard Manarement Lid. <br> But a third. and in many ways the most inveresting Dockyard Ltd. a company sel up by the present managing wilh nine senior colleagues. which last December broke ranks with the rest of the workforce in opposing the sale to bid for a and decided to bid for a management buy-out <br> Mr Johnsson believes firmly that his own experience in me dockyard. where he began work as an apprentice gives his bid a decided superiority. management of Devonport Dockyard pass to a company the Navy or the business of renting no doubt that changes are needed and that economies must be made. to every employce to own a share of the new company. topether with local sentiment in favour of a local group, that he hopes will persuade the best chance of winning over the opposition. Shonly before Christmas he will know if be has succeeded. |
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## AT THE HEART OF <br> THE FINANCIAL SERVICES INDUSTRY-AND PLEASED TO BE BASED IN PLYMOUTH



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## Accountants must look to small clients

By Derek Harris

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Results．says Mr Rogers year． 40 are being closely invertioneat las ne has already been launched and 12 The designer－inventor is not asked to nent is made befweecn DML and the development and manufacture and the onduct sold，Royalties vary depending develop the product for which there is The first product DML is launching
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Law Report October 241986

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## Cheque card misuse abroad



## Doyle to <br> cash in <br> on victory

## Spedding on the road again after his Edinburgh flop

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## Mansell to go flat out from front

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## Lindqvist leads splendid Swedes



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